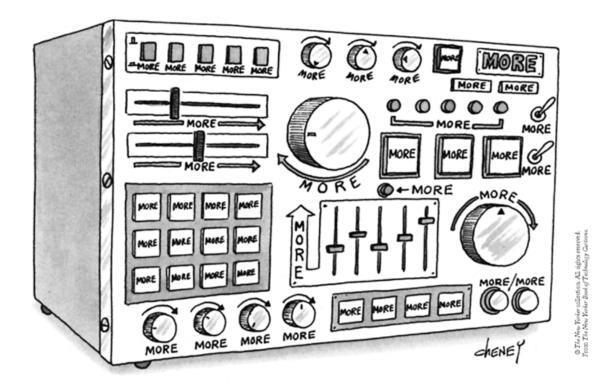
LEAD Workshop Strategic Planning



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Strategic Planning ABCs

- Where are we now?
- Where do we want to be?
- How will we get there?
- How will we know when we've arrived?



Preplanning

Decide On:

- Process
- Participants
- Time frame
- Tools e.g., statistics/SWOT analysis



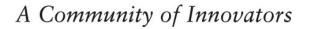
Environmental Scan

- Internal scan full SWOT analysis
- External scan know your competitors
- Compare with close competitor
- Compare with leader in the field





- Strengths and opportunities are easy
- Weaknesses and threats are hard
- Example





Formulate Strategy

- Develop vision
- Develop mission
- Develop values
- Develop goals



Implement Strategy

- Develop tactical goals related to overall strategy
- Develop budget faculty positions, staff support, enrollments, facilities ... - where is the money coming from?
- Develop action plan, including all partners

 identify others who should help invest in your plan (UOPM)



Evaluation

- Define metrics and evaluate yearly against these metrics
- Readjust milestones yearly using metrics
- Devote significant time at annual retreat to update and adjust the strategic plan



